



**Bolts on.
Weighs in motion.**

LOADMAN[®]

**Load Management System
for Waste & Recycling**



1956 lbs

2342 lbs

The data you need to manage, made simple.

Manage your trucks and loads

Get the information you need to operate more efficiently with LoadMan[®] on-board truck scales and back-office load management software systems. We've invested millions in development to save you millions in operating costs.

- **Track your trucks.** You'll know where every truck is and has been, in real time.
- **Maximize loads.** Operate each truck at maximum efficiency and reduce your total fleet.
- **Avoid overloading and underloading.** Maximizing payloads without the worry of overloading eliminates fines, liability and reduces excess truck wear. LoadMan also helps eliminate wasted time and lost revenue by ensuring drivers won't drive to transfer stations underloaded.
- **No waiting.** LoadMan true weigh-in-motion technology weighs on the way up and down, without pausing or waiting for lights or alarms. Unlike competitor's fork-based systems, it won't add hours to the route. Simply lift and go!

Manage your drivers

Improve the productivity of your company's greatest asset: your employees. Think of LoadMan as an electronic "supervisor" on every vehicle.

- **Drive "green".** LoadMan software provides tools that assist fleet operations in optimizing the collection sequence to reduce total miles driven, cut route times and save fuel. And statistics show that the fewer miles driven, the fewer the accidents.
- **Eliminate out-of-route driving and unauthorized stopping.** Keep drivers on task and save fuel.
- **Improve service accuracy and missed stops.** LoadMan provides proof of service.
- **Enhance driver safety.** Operating overloaded vehicles is dangerous, causing impaired handling, vehicle instability, and considerably longer braking distances. LoadMan's high-accuracy weighing minimizes the risk of catastrophic failures of tires, brakes, and suspension systems.

Manage your customers

The more you know about your customers, the better service you can provide, and the more profitable you can make each account.

- **Pickup verification.** You'll not only improve customer service and satisfaction, but also reduce customer service costs.
- **Identify overweight pick-ups and service problems.** LoadMan gives you the details you need to correct issues and bill accurately.
- **Analyze accounts for profitability.** You can significantly boost your profit margins when you have the right information. One large operation in Baltimore increased fees by several thousand dollars on one account alone using LoadMan load data.

No waiting

True weigh-in-motion technology, LoadMan weighs on the way up and down, without pausing, saving hours of driver time per week.

Extremely durable

LoadMan withstands long days of tough conditions and keeps operating accurately so drivers drive and you don't worry.

99% accuracy*

LoadMan weight data accuracy is the best in the industry so drivers can load to capacity without overloading, but just as important, eliminate underloading.

Service is part of our product

From turn-key installation to driver training and annual calibration, we're there to keep your trucks moving.

Let the driver drive

LoadMan manages the route with LoadMan Load Manager software and GPS technology so drivers can concentrate on their job.

Just bolt it on

Installation is simple. No welding, cutting or truck customization required.

Weigh-in-motion



* Typical weight accuracy for front loaders is better than +/- 1%.
For complete specifications on all systems go to www.LoadMan.com

A family of on-board scales for waste management and recycling.



LOADMAN
It's all about the data.™



Front loaders - LoadMan Front Loader scales are a simple bolt-on system that installs in a few hours. They are designed to perfectly fit each truck's specifications including those built by McNeilus (Atlantic and Pacific), Heil, Wayne Engineering, Scranton Manufacturing, and Labrie.



Rear loaders - This dependable system eliminates overloading or underloading of trucks. Calibration is recommended annually but most systems typically maintain their accuracy much longer.



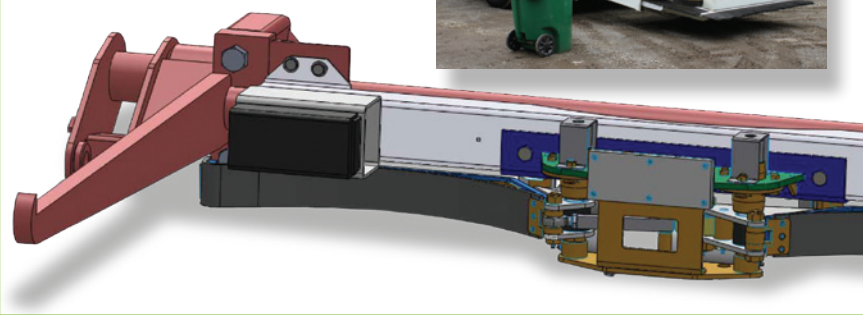
Roll-offs and hook lifts - Get proof of pick-ups and audit customer accounts while eliminating overloaded trucks.



Transportation trucks in transfer stations - Load to capacity without fear of overloading. With the highly accurate LoadMan weighing system, you'll know loaded weight by axle group, as the truck is loaded, without a trip to the platform scales. Maximize your payloads and you'll improve efficiency, cut operating costs and improve overall profitability.



Curotto Cans - Without adding time to the route, or extra work for drivers, you can acquire highly accurate weight data.



Load Management Software

Real-time information to save time and increase profit.

Improving profitability begins with accurate, timely information. So what would you like to know? The profit margin on a particular route? Or how about the profitability of each account? Get a clear picture of your business and proof of pick-up in real time, when you integrate LoadMan Load Management software with our high-accuracy on-board scales.

Wireless technology collects real-time payload data

Gather data from every truck as drivers work the route, and download that information by customer account to your accounting software. GPS tracking and Google mapping tracks each route and each truck for the entire route.

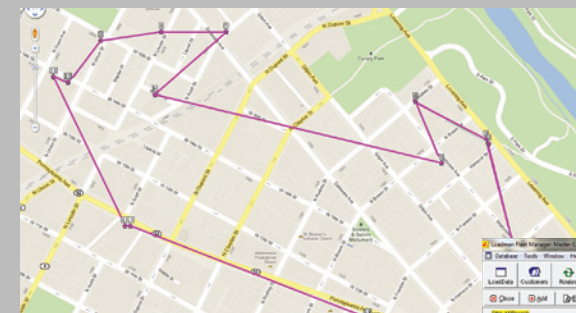
Geo-Routing lets the driver drive. Automatically detect and identify accounts as a driver approaches the next load stop, letting the driver focus on driving while LoadMan manages the route.

Customized reports in Windows®-based software

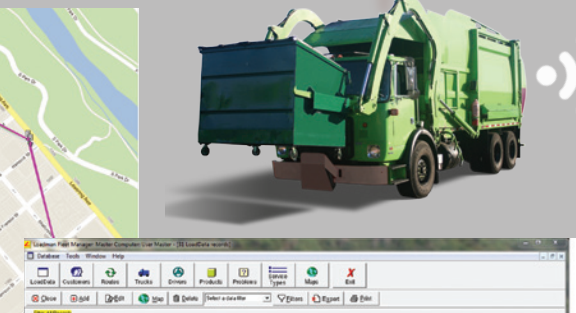
Powerful data filtering lets you build reports around the exact information you want, on demand.

Asset Management – track the location of assets

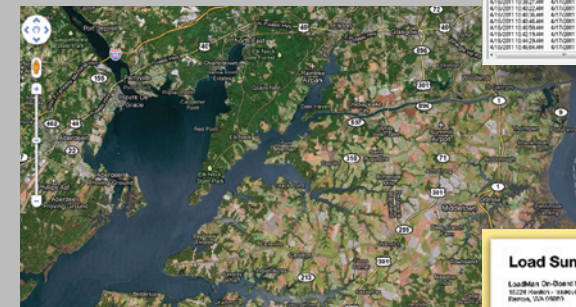
Load Manager Asset Management keeps track of your assets using delivery and pickup location information sent from the delivery truck. Load Manager will also show you the entire asset history including all customers to which the asset was previously assigned and the dates of delivery and pickup.



Create routes - LoadMan uses Google mapping software to create routes and wireless technology to download routes to the in-cab terminal.

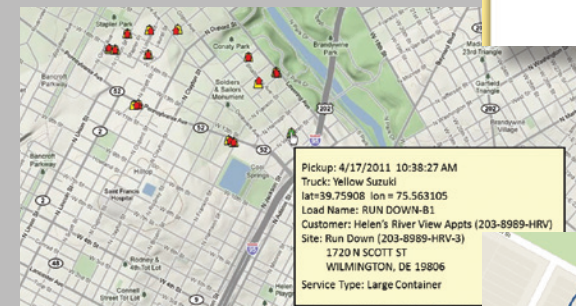


Customer	Account	Customer Name	Site	Service	Location
LARRY BOXES	456	Larry's Truck			
Waffle Barn-A	330	Debbie's Hou			
Waffle Barn-C	334	Debbie's Hou			
LARRY LARGE	596	Larry's Truck			
RICHARDS GYM-A	1956	Richard's Gym			
ZEKESTOYS	124	Zeke's Toy S			
MACHINE SHOP-B1	710	Larry's Truck			
RUN DOWN-B1	540	Helen's River			

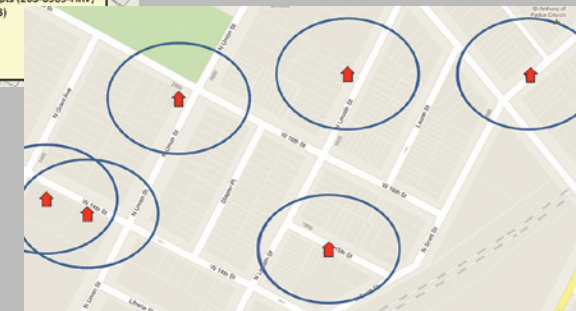


Google Mapping - Choose satellite, terrain or street map views.

Customer Name	Account	Service	Weight
Larry's Truck	456	LARRY BOXES	456
Debbie's Hou	330	Waffle Barn-A	330
Debbie's Hou	334	Waffle Barn-C	334
Larry's Truck	596	LARRY LARGE	596
Richard's Gym	1956	RICHARDS GYM-A	1956
Zeke's Toy S	124	ZEKESTOYS	124
Larry's Truck	710	MACHINE SHOP-B1	710
Helen's River	540	RUN DOWN-B1	540



Locate loads and load details - Know every detail of every load, by customer, including time, location, weights, container, capacity, and much more.



Get service verification - Improve customer service with detailed proof of collection such as time and date of each pick-up, and any specific service problems like a missing container or locked gates.

Produce custom reports - Get an immediate report on anything you want to know such as routes with overweight loads, or driver productivity.

We'd like to help you save time, save money, and improve profitability. For more information, your local reseller, or to request a quote, please visit: www.LoadMan.com

Your partner for data solutions.

LoadMan is a global leader in on-board weighing solutions unsurpassed for accuracy, ruggedness and customer service. Our complete, integrated weighing solutions include rugged loadcell sensors, precision electronics, in-cab displays to guide drivers, wireless connectivity, GPS tracking and Google mapping technology, and Load Management software that easily integrates with almost any accounting software.

Experience you can count on

LoadMan has a 25-year track record in superior weighing solutions with more than 12,000 installations worldwide.

Custom-engineered weighing to fit your trucks and applications

Our state-of-the-art weighing solutions are developed in partnership with the industry's leading OEMs like McNeilus, Heil, Wayne Engineering, Scranton Manufacturing, Labrie, and Curotto.

Your technology partner

We are your back-office solutions partner with fully integrated weighing, load management and data collection software tools specifically designed for the waste and recycling industry. LoadMan Load Management software easily integrates with leading Windows®-based accounting software like QuickBooks®, Trux, infopro/SAP or Trash Flow.

Worldwide sales and service

The people at LoadMan are always there to support you—in all 50 states of the US and on five continents—for installation, training, calibration or service.

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